



Disclosure Information

The following information provides you with an important overview of Greenstone Insurance, our duties to you, fees and how we manage complaints.

Licence Status and Conditions

Greenstone Insurance Limited, FSP38342, trading as Greenstone Insurance, holds a Class 2 financial advice providers licence issued by the Financial Markets Authority with effect from 22nd August 2022.

Nature and Scope of Advice

Greenstone Insurance provides advice to our clients about their general insurance needs. Our financial advisers provide financial advice in relation to:-

- Domestic general insurance, such as house, contents, landlords extension, motor vehicle, boat and construction works insurance
- Commercial general insurance, such as commercial property, business interruption, commercial motor, marine, liability, professional indemnity, cyber and construction works insurance
- Premium financing for your general insurance policies

When providing our advice, we access a wide range of general insurance products from various general insurance providers in both the local and overseas market.

Some of our financial advisers can also provide advice to our clients about:-

- Non-investment related life insurance products including life, trauma, critical care, income protection, total permanent disablement and health available on the Wealthpoint Approved Products list
- KiwiSaver available on the Wealthpoint Approved Products list

These advisers are engaged directly by Wealthpoint Limited FSP678011 which holds a financial advice provider licence. For more information, visit here www.wealthpoint.co.nz

Fees, expenses, or other amounts payable

Greenstone Insurance may charge you a fee, and charges, for providing financial advice, and for arranging, altering or cancelling your general insurance program. For general insurance placements, Insurance Advisernet New Zealand FSP26221 may also charge an administration fee for processing insurance premiums. If a fee will be charged, you will be advised at the time the financial advice is provided.

Fees are not charged in relation to life and health insurance products and KiwiSaver.

In some circumstances we may recommend another service provider to assist us in providing appropriate financial advice. These providers can include property valuers, property surveyors and motor vehicle valuations. These providers will charge a fee for the work they do. We will advise you of any related fees and charges prior to having them commence any work on your behalf.

Conflicts of interest and commissions or other incentives

Greenstone Insurance has spent many years forging relationships with local and international insurance providers. The benefits of these relationships are seen every day by giving our clients outstanding choice, competitive pricing and coverage options and policy support services.

Greenstone Insurance are paid a commission from the product providers, when arranging insurance with them on your behalf. The amount of commission received varies as it is calculated as a percentage of the insurance premium charged.

Greenstone Insurance and its Financial Advisers may also receive indirect benefits such as business lunches, tickets to sporting and/or cultural events, corporate promotional merchandise and other unquantifiable minor benefits.

We recognise that the above commissions and incentives may create conflicts of interests for Greenstone Insurance and your financial adviser. To manage these conflicts, our financial advisers follow an advice process that ensures our recommendations are made on the basis of your financial goals and circumstances. All our financial advisers undergo training about how to manage conflicts of interest. We undertake compliance audits of our financial advisers, and annually audit our conflict-of-interest compliance framework.

We may, however, choose to rebate all or some commissions and charge you a fee based on the nature of the service we provide.

Greenstone Insurance financial adviser Graeme Bodley is a director of Greenstone Finance Limited FSP84341 which is the general insurance premium funding company recommended by Greenstone Insurance.

Complaints & Disputes Process

If you are not fully satisfied with the services provided by Greenstone Insurance, please contact your financial adviser or Greenstone Insurance directly.

Greenstone Insurance 's complaints officer will formally acknowledge your complaint in writing and will endeavour to resolve your complaint fairly and in a timely manner. Please click <u>here</u> for more details on Greenstone Insurance's complaints handling process.

Duties of the Financial Advice Provider

We have duties under the Financial Markets Conduct Act 2013 and the Code of Professional Conduct for Financial Advice Services (Code) relating to the way that we give advice.

We are required to:

- Give priority to your interests by taking all reasonable steps to ensure our advice isn't materially influenced by our own interests;
- Exercise care, diligence and skill in providing you with advice;
- Meet standards of competence, knowledge and skill set by the Code (these are designed to make sure we have the skills and knowledge required to provide you with relevant information);
- Meet standards of ethical behaviour, conduct and client care set by the Code (these are designed to make sure we treat you as we should and give you suitable information).

This is only a summary of the duties that we have. More information is available by contacting us, or by visiting the Financial Markets Authority website at www.fma.govt.nz

Contact Details

Greenstone Insurance Limited, FSP38342, trading as Greenstone Insurance, holds a Class 2 financial advice providers licence issued by the Financial Markets Authority with effect from 22nd August 2022.

You can contact us at: Phone: 0800 388 111

Email: contactus@ginsure.co.nz Address: PO Box 199, Taihape, 4742